



Builders Systems, Inc.
General Contractors

February 11th, 2025

Matthew Hains
President
Builders Systems, Inc.
135 Southbridge Street
Auburn, MA 01501

To Whom it May Concern,

It is with great pleasure that I write this letter of recommendation for Josh Lyons, President of Ascent Mechanical Solutions located in Oxford, MA. Josh has been a trusted partner of Builders Systems, Inc. (BSI) for over 10 years. During this time, Josh has demonstrated exceptional expertise, reliability and professionalism in his work on various projects. Throughout our many years working together, I am consistently impressed with Josh's attitude and approach to project delivery. There are several key areas of performance that I would like to highlight:

Communication: Josh is always willing to take the extra time to speak with me and the rest of the project team. Mechanical scope is always an integral part of project delivery and has many moving parts. Clear communication is critical to develop a project workplan and develop an informed schedule. When demand for production is at its highest, Josh is always willing to spend the time necessary to complete the job and leave our clients satisfied.

Problem Solving: In my experience with Josh, he always has a proactive and creative approach to solving problems. He often demonstrates capability and willingness to be flexible with his approach for the betterment of the project and for establishing a good working relationship with the other sub-contractors. He is a team player that puts the project first.

Time Management and Responsiveness: Josh is always one of the most dependable members of our team. He can manage multiple demands and people while prioritizing the workload to keep up with the demand of the project schedule. He responds regularly to all emails and phone calls and ensures that his team of technicians and installers are appropriate for the job.

Knowledge: Josh is a skilled and talented leader. His knowledge of mechanical systems and their implementation is evident on every project. I've never doubted his reasoning or methods and have always been confident that he had a sound grasp on the project details and how to implement them so that we adhere to building code.

Josh has been instrumental in the successful completion of countless projects with BSI and I look forward to working with him again in the future. I recommend him and Ascent Mechanical Solutions without reservation for your mechanical project and am confident that he will establish a productive relationship with you and the project team. Please let me know if I can offer any more insight into my experience with Josh.

Sincerely,

Builders Systems, Inc.

A handwritten signature in black ink, appearing to read 'Matt Hains', written in a cursive style.

Matt Hains
President
mhains@builderssystemsinc.com